

WEEKLY IDEAL ELF CALENDAR							
	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
5:00 to 5:30							
5:30 to 6:00							
6:00 to 6:30							
6:30 to 7:00	Day Starter	Day Starter	Day Starter	Day Starter	Day Starter	Day Starter	Day Starter
7:00 to 7:30							
7:30 to 8:00	Lead Calls(Email/VM)	Lead Calls(Email/VM)	Lead Calls(Email/VM)	Lead Calls(Email/VM)	Lead Calls(Email/VM)	Lead Calls (Email/VM)	Lead Calls (Email/VM)
8:00 to 8:30			U100 CALLS	U100 CALLS	Fri Update CALLS		
8:30 to 9:00	Call for Open Houses	Call for Open Houses	U100 CALLS	U100 CALLS	Fri Update CALLS		
9:00 to 9:30	Call for Open Houses	CORE Zoom Call			U100 CALLS		
9:30 to 10:00	Call for Open Houses	CORE Zoom Call			U100 CALLS		
10:00 to 10:30	U100 CALLS	U100 CALLS			TY Cards		
10:30 to 11:00	U100 CALLS	U100 CALLS			TY Cards	Lead Calls (Email/VM)	Lead Calls (Email/VM)
11:00 to 11:30	Training Zoom Call	Training Zoom Call				Open House	Open House
11:30 to Noon	Training Zoom Call	Training Zoom Call				Open House	Open House
Noon to 12:30						Open House	Open House
12:30 to 1:00		Tues Update CALLS				Open House	Open House
1:00 to 1:30							
1:30 to 2:00							
2:00 to 2:30							
2:30 to 3:00							
3:00 to 3:30						Open House	Open House
3:30 to 4:00						Open House	Open House
4:00 to 4:30	Lead Calls(Email/VM)	Lead Calls(Email/VM)	Lead Calls(Email/VM)	Lead Calls(Email/VM)	Lead Calls(Email/VM)	Open House	Open House
4:30 to 5:00						Open House	Open House
5:00 to 5:30							
5:30 to 6:00							
6:00 to 6:30							
6:30 to 7:00							
7:00 to 7:30							
7:30 to 8:00	Lead Calls(Email/VM)	Lead Calls(Email/VM)	Lead Calls(Email/VM)	Lead Calls(Email/VM)			
8:00 to 8:30						Lead Calls (Email/VM)	Lead Calls (Email/VM)
8:30 to 9:00							Send in Gmachine Forms by Midnight